

Adecco HR is a leading provider of HR solutions, helping businesses attract, retain, and develop top talent. Our services range from recruitment and staffing to executive search, training, and HR consulting. We are passionate about delivering tailored workforce solutions that drive success. Adecco, on behalf of its client, a leading multinational services company, is looking for a driven **Junior B2B Sales Consultant** to expand client base and grow business relationships. If you thrive in consultative sales and have a track record of achieving targets, this role is for you!

Junior B2B Sales Consultant

What we offer

- **Comprehensive Training & Development:** A structured onboarding program covering sales techniques, client engagement, and industry insights.
- **Career Progression Opportunities:** A clear path from Junior Consultant to senior sales roles with increasing responsibilities.
- **Competitive Compensation Package:** A fixed salary with **performance-based incentives**, Extra health care insurance, Car allowance
- **Dynamic & Supportive Work Environment:** Be part of a collaborative team that values excellence and professional growth.
- **Engaging & Challenging Work:** Gain hands-on experience in client management and business development.

Who we are looking for

- A strong communicator with excellent interpersonal skills.
- A proactive and goal-oriented individual with a passion for sales.
- A team player who thrives in a fast-paced, target-driven environment.
- An eager learner with the ability to adapt and grow within the role.

Key Responsibilities

- Identify and engage potential clients and candidates through proactive outreach.
- Develop and maintain strong professional relationships.
- Understand client needs and present tailored solutions.
- Achieve and exceed sales and performance targets.

To apply for this job opening please submit your CV at:

<https://springprofessional.secure.force.com/jobboard/QuickApplyToJob?JobId=a0WWT0000020b852AA&boardName=Greece%20Staffing%20Adecco%20ENG&language=el>

After the screening of the CVs, we will contact the candidates who meet the profile's requirements to arrange an interview.

For more job openings please visit our website www.adecco.gr and **register your CV** in our database to be eligible for current or future job openings. **It is highly recommended to use Google Chrome when registering your CV in the Adecco database.**

All applications are considered as strictly confidential.